

Israel Loan Agreement - Summary

Israel Lacrosse hosted the Men's World Lacrosse Championship 2018 having taken on this responsibility at very short notice in April 2017.

This was the largest ever event with 46 teams participating.

The revenue projection for the event was of the order of US \$3.1m and the achievement was very close at \$3.2m.

The expense projected was \$2.8m but the actual expenditure was closer to \$5.1m. The primary reasons for the difference being project management costs, with an external company, being much higher than estimated and transport costs exceeding initial expectations.

WL (FIL at the time) was contacted by creditors regarding unpaid invoices related to the event.

The position threatened the ongoing existence of the Israel Lacrosse Association (ILA) and the good name and goodwill of WL.

The ILA sought WL assistance to deal with the matter and following WL Board discussion a Loan Agreement was entered into in December 2018. The timing of this was to allow the ILA to obtain a degree of matching funds from other sources.

The loan amount was \$280,000 and also agreement reached to reduce the payment due to WL from the 2018 World Championship from \$80,000 to \$26,000, this being 10% of ticket sales at the event.

The Loan Agreement is for a Four (4) year period with quarterly repayments of \$15,000 and a balloon (final) payment of \$66,000 at the end of the period.

All payments due in 2019 were received and the initial payment for this year (due March 2020). With the Covid-19 Pandemic affecting the ILA, as with all members, the further payments have been delayed pending review later this year.

As part of the Loan Agreement the ILA were asked to share its organization plans with WL and this has been ongoing and the ILA are now conducting a governance review and refreshing their Board.

Ron Balls Secretary General

17th October 2020